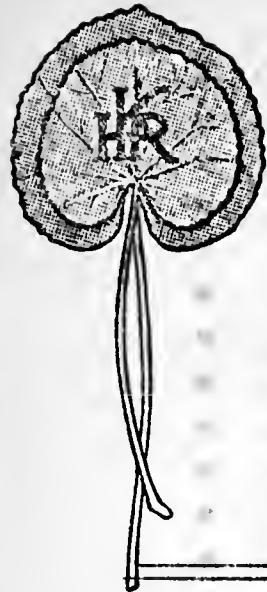


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HARLAN P. KELSEY, INC.  
KELSEY-HIGHLANDS NURSERY  
EAST BOXFORD, MASSACHUSETTS

Hardy Native  
American Plants  
Specimen Evergreens  
Rhododendrons  
Flowering Crabs  
Shade Trees  
Azaleas

JAN 20, 1938

Telephone Topsfield 71

NUMBER 1

# Trade Price List

CANADA HEMLOCK  
(*Tsuga canadensis*)

Specimen stock, three or more times transplanted, sheared Spring 1937.	All B&B.	<u>100 Rate</u>
1500	18-24 in.	.65 ea.
3000	2-3 ft.	.90 "
2500	3-4 ft.	1.20 "
1500	4-5 ft.	1.60 "
500	5-6 ft.	2.40 "

CAROLINA HEMLOCK  
(*Tsuga caroliniana*)

Our famous introduction. Ours is the finest stock of which we know. Very desirable for retail sales and landscape work. Splendid for hedges large or small. All B&B.

		<u>100 Rate</u>
500	2-3 ft.	1.00 ea.
800	3-4 ft.	1.60 "
600	4-5 ft.	2.25 "

	<u>Extra heavy specimens</u>	
150	10-12 ft.	25.00 "
100	12-14 ft.	35.00 "
50	14-16 ft.	48.00 "
50	16-18 ft.	60.00 "

LITTLELEAF EUROPEAN LINDEN  
(*Tilia cordata*)

Strong sturdy trees with straight stems.	<u>100 Rate</u>	
1500	5-6 ft.	.65 ea.
1000	6-8 ft.	1.20 "
250	8-10 ft.	2.00 "

PINKSHELL AZALEA

(*Azalea vaseyi*)

Our introduction. These are heavy well-budded plants, grown here from seed.

400	18-24 in.	<u>100 Rate</u>
500	2-3 ft.	1.90 "
50	3-3½ ft.	2.60 "

SERBIAN SPRUCE

(*Picea Omorika*)

Rare and distinct. The best spruce for northern latitudes, being very hardy.

500	12-18 in.	<u>100 Rate</u>
100	2-3 ft.	1.10 ea.
50	3-4 ft.	2.25 "

BEACH PLUM

(*Prunus maritima*)

Good field grown stock. 100 Rate

500	12-18 in.	.14 ea.
500	18-24 in.	.18 "

BEARBERRY

(*Arctostaphylos uvaursi*)

A specialty with us. Strong plants out of 2½" pots. 100 Rt. 1000 Rt.

3000	3-6 in.	.12½ ea.	.10 ea.
2500	6-9 in.	.16 "	.12½ "
2500	9-12 in.	.20 "	.16 "

CANBY PACHISTIMA

(*Pachistima canbyi*)

Thrifty compact type. 100 Rate

600	3-6 in.	.18 ea.
400	6-9 in.	.30 "

PACHYSANDRA TERMINALIS

(Japanese pachysandra)

Strong plants out of 2½" pots.

	<u>100 Rt.</u>	<u>1000 Rt.</u>
6000	.06 ea.	.05 ea.

NOTE: This list cancels all previous lists. Prices subject to change without notice. For less than 25 of a kind and size add 10% to listed prices. All items on this list are grown at East Boxford, Mass.

## 100 Rate

300	<i>Abies concolor</i>	18-24	in.	-	.75	ea.	
200	" "	2-3	ft.	-	.90	"	
200	" "	3-4	ft.	-	1.25	"	
100	" "	4-5	ft.	-	2.00	"	
100	" "	5-6	ft.	-	3.75	"	
50	" "	6-8	ft.	-	5.75	"	
50	" "	7-10	ft.	-	9.00	"	
25	" "	10-12	ft.	-	13.50	"	
100	<i>Abies fraseri</i>	3-4	ft.	-	.75	"	
25	" "	4-5	ft.	-	1.25	"	
50	<i>Abies homolepis</i>	2-3	ft.	-	1.00	"	
100	<i>Acer palmatum</i> (green)	18-24	in.	-	.50	"	
200	" "	2-3	ft.	-	.75	"	
100	" "	3-4	ft.	-	1.25	"	
25	" "	4-5	ft.	-	2.00	"	
200	<i>Acer saccharum</i>	8-10	ft.	-	1-1½ in. cal.	1.10	"
200	" "	10-12	ft.	-	1¼-1½ in. cal.	1.45	"
50	<i>Aesculus discolor</i> <i>mollis</i>	1-2	ft.	-	.90	"	
100	<i>Amelanchier</i> <i>canadensis</i>	18-24	in.	-	.20	"	
500	<i>Amelanchier</i> <i>stolonifera</i>	12-18	in.	-	.14	"	
500	<i>Aronia arbutifolia</i>	18-24	in.	-	.22	"	
200	" <i>atropurpurea</i>	2-3	ft.	-	.30	"	
200	" <i>melanocarpa</i>	18-24	in.	-	.18	"	
100	" "	2-3	ft.	-	.25	"	
400	<i>Azalea arboreascens</i>	12-18	in.	-	.60	"	
200	" "	18-24	in.	-	.90	"	
100	" "	2-3	ft.	-	1.45	"	
200	" <i>calendulacea</i>	12-18	in.	-	.65	"	
200	" "	18-24	in.	-	.95	"	
200	" "	2-3	ft.	-	1.50	"	
100	" "	3-4	ft.	-	2.50	"	
100	" <i>canescens</i>	12-18	in.	-	.60	"	
100	" <i>kaempferi</i>	9-12	in.	-	.40	"	
100	" <i>rosea</i>	18-24	in.	-	1.00	"	
200	" <i>schlippenbachii</i>	12-18	in.	-	1.00	"	
50	" "	18-24	in.	-	2.00	"	
100	" <i>viscosa</i> , cls.	12-18	in.	-	.60	"	
300	<i>Berberis emarginata</i>	18-24	in.	-	.24	"	
500	" <i>thunbergii</i> <i>maximowiczii</i>	9-12	in.	-	.12	"	
50	<i>Betula alba</i>	4-5	ft.	-	.60	"	
25	<i>Carpinus caroliniana</i>	4-5	ft.	-	1.40	"	
25	" "	5-6	ft.	-	2.00	"	
200	<i>Celastrus scandens</i>	12-18	in.	-	.12	"	
50	<i>Clethra acuminata</i>	2-3	ft.	-	.40	"	
1000	<i>Cornus alba siberica</i>	18-24	in.	-	.12	"	
500	" " "	2-3	ft.	-	.16	"	
50	<i>Corylus americana</i>	3-4	ft.	-	.30	"	
25	" "	4-5	ft.	-	.45	"	
200	<i>Cotoneaster acutifolia</i>	12-18	in.	-	.22	"	
300	" <i>dielsiana</i>	9-12	in.	-	.18	"	
600	" <i>divaricata</i>	6-9	in.	-	.16	"	
200	" <i>horizontalis</i>	3-6	in.	-	.14	"	
500	" <i>lucida</i>	12-18	in.	-	.18	"	

							<u>100 Rate</u>
100	Cotoneaster	lucida	18-24	in.	-		.25 ea.
200	"	microphylla	3-6	in.	-	2½ in. pots	.12 "
150	"	nitens	3-6	in.	-	2 in. pots	.10 "
100	"	praecox	2-4	in.	-	3½ in. pots	.25 "
100	Crataegus	arnoldiana	18-24	in.	-		.25 "
250	"	cordata	18-24	in.	-		.25 "
500	"	"	2-3	ft.	-		.36 "
200	Cydonia	japonica	9-12	in.	-		.16 "
100	"	"	12-18	in.	-		.22 "
50	"	"	18-24	in.	-		.30 "
250	Cytisus	scoparius	9-12	in.	-		.16 "
400	Diervilla	rivularis	1-2	ft.	-		.14 "
200	Enkianthus	campanulatus	12-18	in.	-		.38 "
150	"	"	18-24	in.	-		.50 "
50	"	"	2-3	ft.	-		.75 "
50	"	subsessilis	12-18	in.	-		1.00 "
400	Euonymus	alatus	18-24	in.	-		.16 "
50	"	planipes	18-24	in.	-		.90 "
500	Forsythia	intermedia					
		primulina	2-3	ft.	-		.20 "
500	Ilex	verticillata	18-24	in.	-		.16 "
250	"	"	2-3	ft.	-		.25 "
500	Juniperus	virginiana	3-4	ft.	-		.90 "
1000	"	"	4-5	ft.	-		1.50 "
500	"	"	5-6	ft.	-		2.25 "
150	Larix	dahurica	6-8	ft.	-		1.80 "
200	Leuoothoe	catesbaei	9-12	in.	-		.35 "
200	"	"	12-18	in.	-		.45 "
150	"	"	18-24	in.	-		.60 "
150	"	"	2-3	ft.	-		1.25 "
100	Photina	villosa	3-4	ft.	-		.30 "
300	Picea	asperata	12-18	in.	-		.90 "
500	"	"	18-24	in.	-		1.25 "
1000	"	canadensis	2-3	ft.	-		.60 "
500	"	"	3-4	ft.	-		.75 "
200	"	"	4-5	ft.	-		1.25 "
50	"	"	5-6	ft.	-		2.25 "
50	"	"	6-8	ft.	-		4.00 "
100	"	excelsa	5-6	ft.	-		2.25 "
100	"	"	6-8	ft.	-		3.50 "
100	"	"	8-10	ft.	-		4.25 "
50	"	jezoensis	12-18	in.	-		1.10 "
50	"	"	18-24	in.	-		1.60 "
100	"	koyamai	18-24	in.	-		.50 "
100	"	"	2-3	ft.	-		.65 "
50	"	"	3-4	ft.	-		.90 "
50	"	"	4-5	ft.	-		1.50 "
250	"	pungens	2-3	ft.	-		.75 "
250	"	"	glauca	18-24	in.		1.00 "
25	"	"	kosteri	3-4	ft.		4.00 "
500	Pieris	floribunda	12-18	in.	-		.60 "
500	"	"	18-24	in.	-		1.00 "
50	"	"	2-2½	ft.	-		1.50 "
50	"	japonica	12-18	in.	-		.75 "
100	Pinus	flexilis	3-4	ft.	-		1.25 "
25	"	"	4-5	ft.	-		1.50 "
200	"	mughus	18-24	in.	-		1.25 "

100 Rate

200	<i>Pinus mughus</i>	2-3	ft.	-	2.00	ea.
100	" "	3-4	ft.	-	3.25	"
200	" <i>nigra</i>	4-5	ft.	-	2.50	"
250	" "	5-6	ft.	-	3.25	"
150	" "	6-8	ft.	-	4.50	"
100	" "	8-10	ft.	-	7.00	"
200	" <i>resinosa</i>	6-8	ft.	-	4.00	"
200	" "	8-10	ft.	-	5.50	"
200	" <i>sylvestris</i>	8-10	ft.	-	6.00	"
200	" "	10-12	ft.	-	9.00	"
400	<i>Prunus besseyi</i>	18-34	in.	-	.16	"
200	" "	2-3	ft.	-	.27	"
50	" <i>yedoensis</i>	4-5	ft.	-	.90	"
1000	<i>Pseudotsuga douglasi</i>	18-34	in.	-	.30	"
500	" "	2-3	ft.	-	.60	"
500	" "	3-4	ft.	-	.90	"
300	" "	4-5	ft.	-	1.25	"
200	" "	5-6	ft.	-	2.00	"
50	" "	6-8	ft.	-	3.25	"
50	" "	8-10	ft.	-	6.00	"
100	<i>Quercus rubra</i>	4-5	ft.	-	.65	"
400	<i>Rhododendron</i>					
	<i>laetivirens</i>	4-6	in.	-	.35	"
500	<i>Rhododendron maximum</i>	3-4	ft.	-	3.00	"
250	<i>Rhododendron</i>					
	<i>mucronulatum</i>	18-24	in.	-	.65	"
250	<i>Rosa hugonis</i>	9-12	in.	-	.14	"
200	" <i>nitida</i>	12-18	in.	-	.12	"
100	" "	18-24	in.	-	.18	"
100	<i>Sambucus canadensis</i>	3-4	ft.	-	.35	"
50	" "	4-5	ft.	-	.50	"
200	<i>Syringa japonica</i>	2-3	ft.	-	.25	"
150	" "	3-4	ft.	-	.35	"
50	" "	4-5	ft.	-	.55	"
150	" <i>Marc Micheli</i>	2-3	ft.	-	.60	"
200	" <i>oblata dilatata</i>	12-18	in.	-	.20	"
200	<i>Ulmus americana</i>	8-10	ft.	-	.75	"
400	" "	10-12	ft.	-	1½-1½ in. cal.	1.00
100	<i>Viburnum acerifolium</i>	18-24	in.	-	.22	"
100	" <i>americanum</i>	3-4	ft.	-	.30	"
350	" <i>dentatum</i>	18-24	in.	-	.18	"
600	" "	2-3	ft.	-	.25	"

1. WE HAVE MANY ITEMS IN SMALL QUANTITIES NOT LISTED HEREIN. PLEASE SEND YOUR WANT LIST.
2. WE MAKE TRUCK DELIVERIES AT REASONABLE RATES THROUGH NEW ENGLAND AND EASTERN NEW YORK.
3. PLEASE NOTE CAREFULLY TERMS AND CONDITIONS OF SALE ON LAST PAGE.

# LINING OUT STOCK FOR SPRING DELIVERY

ALL HARDY NORTHERN GROWN AT EAST BOXFORD

					<u>Per 100</u>	<u>Per 1000</u>
500	<i>Abies arizonica</i>	6-9	in.	T	12.50	100.00
300	" "	9-12	in.	TT	35.00	
300	" <i>lasiocarpa</i>	6-12	in.	T	12.50	100.00
150	<i>Acer davida</i>	1-3	in.	S	25.00	
200	" <i>ginnala</i>	1-2	ft.	T	8.00	
9000	" <i>platanoides</i>	3-6	in.	S	2.50	20.00
3000	" <i>rubrum</i>	3-6	in.	S	1.75	15.00
3000	" <i>saccharum</i>	3-6	in.	S	2.50	20.00
300	<i>Andromeda glaucophylla</i>	2-4	in.	2" pots	18.00	
400	" "	3-6	in.	TT	25.00	225.00
1000	<i>Aronia arbutifolia</i>	9-12	in.	T	9.00	75.00
200	<i>Azalea obtusa</i>	1-3	in.	2½" pots	16.00	
1000	" <i>schlippenbachi</i>	6-12	in.	TT	20.00	180.00
3000	<i>Betula alba</i>	1 year		S	1.50	12.00
1000	<i>Buxus koreana</i>	1-3	in.	2" pots	12.00	100.00
500	" "	3-6	in.	TT	16.00	140.00
500	<i>Calycanthus floridus</i>	3-6	in.	S	1.75	15.00
100	<i>Chamaedaphne calyculata</i>	6-9	in.	TT	16.00	
3000	<i>Cornus alternifolia</i>	3-6	in.	S	1.50	12.00
500	" <i>paniculata</i>	3-6	in.	S	1.50	12.00
4000	" <i>sanguinea</i>	1 year		S	1.25	10.00
100	<i>Forsythia koreana</i>	3-6	in.	2½" pots	25.00	
200	<i>Juniperus com. depressa</i>	6-9	in.	T	12.00	
300	" <i>horizontalis</i>	3-6	in.	T	10.00	
300	" <i>horiz. plumosa</i>	3-6	in.	T	10.00	
500	" <i>virginiana</i>	6-9	in.	T	7.50	60.00
350	<i>Kolkwitzia amabilis</i>	9-12	in.	T	12.00	
2000	<i>Laburnum alpinum</i>	1 year		S	5.00	40.00
6000	<i>Lespedeza bicolor</i>	1 year		S	1.25	9.00
5000	" <i>guergeri</i>	1 year		S	1.20	8.00
4000	" <i>cyrtobotrya</i>	1 year		S	1.25	9.00
3000	" <i>formosa</i>	1 year		S	1.20	8.00
10,000	" <i>formosa</i>	1 year		S	1.50	12.00
	<i>albiflora</i>	1 year		S	6.50	50.00
500	<i>Leucothoe catesbaei</i>	3-6	in.	T		
2500	<i>Malus floribunda</i> ,					
	<i>Bob White 2037A</i>	1-3	in.	S	1.50	12.00
10,000	<i>Myrica carolinensis</i>	1 year		S	1.50	12.00
500	<i>Pinus peuce</i>	6-9	in.	TT	25.00	225.00
1500	" <i>thunbergi</i>	3-6	in.	S	2.50	20.00
100	<i>Pyracantha lalandi</i>	3-6	in.	2½" pots	14.00	
500	<i>Quercus coccinea</i>	6-12	in.	S	5.00	40.00
600	" <i>palustris</i>	6-9	in.	S	4.00	35.00
3000	<i>Rhamnus cathartica</i>	6-9	in.	S	2.00	16.00
1000	<i>Rosa nitida</i>	6-12	in.	T	8.00	70.00
100	<i>Salix purpurea nana</i>	3-5	in.	2½" pots	30.00	
300	<i>Thuja occ. pyramidalis</i>	3-6	in.	T	10.00	
200	<i>Tripterygium regeli</i>	1 year		S	12.00	
500	<i>Vaccinium corymbosum</i>	3-6	in.	T	10.00	80.00
200	" <i>vitisidaea</i>	1-3	in.	T	22.00	
	<i>minor</i>	12-18	in.	T	8.00	60.00
500	<i>Vitis labrusca</i>	2-4	in.	2½" pots	15.00	
100	<i>Zenobia pulverulenta</i>					

# HARDY POT GROWN HEATHER

					<u>100 Rate</u>
600	Calluna vulgaris		2-4 in.	2" pots	.10 ea.
.75	"	"	4-6 in.	4" "	.16 "
200	"	"	6-9 in.	5" "	.22 "
150	"	"	2-4 in.	2" "	.10 "
190	"	"	4-6 in.	4" "	.16 "
800	"	"	2-4 in.	2" "	.10 "
400	"	"	2-4 in.	2" "	.10 "
165	"	"	4-6 in.	3" "	.14 "
200	"	"	6-9 in.	4" "	.20 "
200	"	"	2-4 in.	2" "	.10 "
180	"	"	4-6 in.	3" "	.14 "
200	"	"	2-4 in.	2" "	.10 "
400	"	"	2-4 in.	2" "	.10 "
200	"	"	2-4 in.	2" "	.10 "
150	"	"	4-6 in.	3" "	.14 "
100	"	"	4-6 in.	4" "	.16 "
450	"	"	2-4 in.	2" "	.10 "
250	"	"	4-6 in.	3" "	.14 "

## TERMS AND CONDITIONS OF SALE

PRICES are net f.o.b. East Boxford, Massachusetts, Packing extra at cost. No packing charge on carlot shipment.

THIS LIST cancels all previous lists and prices are subject to change without notice. All orders subject to stock being unsold on receipt of order.

TERMS - CASH except to customers of established credit.

To established credit accounts 30 days net.

C.O.D. ORDERS should be accompanied by remittance of at least one-third of amount of order.

6% INTEREST will be charged on overdue accounts.

SHIPPING - Please give definite shipping instructions. Otherwise we use best judgment but assume no responsibility. All shipments travel at risk and expense of purchaser.

Harlan P. Kelsey, Inc.  
KELSEY - HIGHLANDS NURSERY  
East Boxford, Mass.  
Telephone Topsfield 71